

Business Development Internship *London*

Would you like to be part of building a future without waste?

Big Atom is a recycling company on a mission to end polymer waste by reverse manufacturing all types of rubbers and plastics into recycled crude. We are building an infrastructure to process rubber from tyres, before expanding into plastics. We operate a waste tyre collection service, processing plant and an in-house innovation arm developing material separation equipment, pyrolysis technology and software enabling efficient operations management.

At Big Atom we nurture a collaborative and innovative environment to encourage entrepreneurial behaviours. To find solutions to complex problems we promote curiosity, first principle thinking and adopting a growth mindset. We challenge the notion that *'it has always been done this way'*.

We are seeking a proactive Business Development Intern to join our London office. This is a paid internship for someone who would like to work in a sociable team on a range of innovative projects that make a difference.

What you'll do:

Sales & Marketing

- Enhance the company's online presence and keep content up to date
- Analyse search engine optimisation data, adjusting content to improve reach and generate high quality online advertising materials
- Help various teams with content creation and online posting
- Assist with creating marketing material for internal and external stakeholders
- Support the Sales team with market research and lead generation

Business Development Projects

- Identify opportunities for Big Atom to accelerate value
- Develop proposals which Big Atom can execute, including planning, resourcing, cost management and procurement considerations
- Work with Sales & Logistics teams to drive projects that will improve business performance
- Business and market analysis, creating dashboards and reports that unlock insight
- Assist the Director of Expansion with site searches

What you'll need:

- Undergraduate degree or student at university
- Passionate about recycling and sustainable solutions
- High attention to detail and an affinity towards data analytics
- Experience with website development is a plus
- Valid UK Driving License preferred

What you'll get:

- Work in a central London office
- Snacks with fully stocked fridge
- Work with a great team and use the theories and concepts that you have learnt to solve real problems

If you want to find out more about us, please use the links below to check us out.



If you are curious about what we have been up to, visit our [media page](#). To apply, reach out to us at people@bigatom.co with your CV and a summary of what you could bring to Big Atom.